

SECTION VII**SERVICE OFFERINGS COST WORKSHEET****EXHIBIT VII-A**

PART A.1 - SERVICE PACKAGE OFFERINGS		
Req't No.	SERVICE NAME/Configurations	Cost
Basic Live Streaming Video Service Package		
3.1	2 hours duration, 100 concurrent users	\$ 1,275.00
3.2	2 hours duration, 250 concurrent users	\$ 1,600.00
3.3	2 hours duration, 500 concurrent users	\$ 1,900.00
3.4	4 hours duration, 100 concurrent users	\$ 1,400.00
3.5	4 hours duration, 250 concurrent users	\$ 1,725.00
3.6	4 hours duration, 500 concurrent users	\$ 2,025.00
3.7	8 hours duration, 100 concurrent users	\$ 1,525.00
3.8	8 hours duration, 250 concurrent users	\$ 1,850.00
3.9	8 hours duration, 500 concurrent users	\$ 2,175.00
3.10	Each additional hour, 100 concurrent users	\$ 127.50
3.11	Each additional hour, 250 concurrent users	\$ 255.00
3.12	Each additional hour, 500 concurrent users	\$ 380.00
3.13	Each additional concurrent user	\$ 1.30
3.14	Additional 90 days of hosting and secure archiving	\$ 1,275.00
Premium Live Streaming Video Service Package		
3.15	2 hours duration, 100 concurrent users	\$1,325.00
3.16	2 hours duration, 250 concurrent users	\$1,650.00
3.17	2 hours duration, 500 concurrent users	\$1,950.00
3.18	4 hours duration, 100 concurrent users	\$1,500.00
3.19	4 hours duration, 250 concurrent users	\$1,825.00
3.20	4 hours duration, 500 concurrent users	\$2,125.00
3.21	8 hours duration, 100 concurrent users	\$1,675.00
3.22	8 hours duration, 250 concurrent users	\$2,000.00
3.23	8 hours duration, 500 concurrent users	\$2,325.00
3.24	Each additional hour, 100 concurrent users	\$ 152.50
3.25	Each additional hour, 250 concurrent users	\$ 280.00
3.26	Each additional hour, 500 concurrent users	\$ 405.00
3.27	Each additional concurrent user	\$ 1.35
3.28	Additional 90 days of hosting and secure archiving	\$1,275.00
Basic Live Streaming Audio Service Package		
6.1	2 hours duration, 100 concurrent users	\$ 640.00
6.2	2 hours duration, 250 concurrent users	\$ 785.00
6.3	2 hours duration, 500 concurrent users	\$ 950.00
6.4	4 hours duration, 100 concurrent users	\$ 700.00
6.5	4 hours duration, 250 concurrent users	\$ 865.00

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Req't No.	SERVICE NAME/Configurations	Cost
6.6	4 hours duration, 500 concurrent users	\$ 1,025.00
6.7	8 hours duration, 100 concurrent users	\$ 770.00
6.8	8 hours duration, 250 concurrent users	\$ 930.00
6.9	8 hours duration, 500 concurrent users	\$ 1,090.00
6.10	Each additional hour, 100 concurrent users	\$ 62.50
6.11	Each additional hour, 250 concurrent users	\$ 125.00
6.12	Each additional hour, 500 concurrent users	\$ 190.00
6.13	Each additional concurrent user	\$ 0.63
6.14	Additional 90 days of hosting and secure archiving	\$ 640.00
Premium Live Streaming Audio Service Package		
6.15	2 hours duration, 100 concurrent users	\$ 680.00
6.16	2 hours duration, 250 concurrent users	\$ 825.00
6.17	2 hours duration, 500 concurrent users	\$ 990.00
6.18	4 hours duration, 100 concurrent users	\$ 760.00
6.19	4 hours duration, 250 concurrent users	\$ 925.00
6.20	4 hours duration, 500 concurrent users	\$ 1,085.00
6.21	8 hours duration, 100 concurrent users	\$ 850.00
6.22	8 hours duration, 250 concurrent users	\$ 1,010.00
6.23	8 hours duration, 500 concurrent users	\$ 1,170.00
6.24	Each additional hour, 100 concurrent users	\$ 82.50
6.25	Each additional hour, 250 concurrent users	\$ 145.00
6.26	Each additional hour, 500 concurrent users	\$ 210.00
6.27	Each additional concurrent user	\$ 0.67
6.28	Additional 90 days of hosting and secure archiving	\$ 675.00
Basic On-Demand Self-Published Streaming Video Hosting Service Package		
9.1	First hour, 100 concurrent users	\$ 640.00
9.2	First hour, 250 concurrent users	\$ 785.00
9.3	First hour, 500 concurrent users	\$ 950.00
9.4	Each additional hour, 100 concurrent users	\$ 640.00
9.5	Each additional hour, 250 concurrent users	\$ 785.00
9.6	Each additional hour, 500 concurrent users	\$ 960.00
9.7	Each additional concurrent user	\$ 1.25
9.8	Additional 90 days of hosting and secure archiving	\$ 1,275.00
Premium On-Demand Self-Published Streaming Video Hosting Service Package		
9.9	First hour, 100 concurrent users	\$ 660.00

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Req't No.	SERVICE NAME/Configurations	Cost
9.10	First hour, 250 concurrent users	\$ 805.00
9.11	First hour, 500 concurrent users	\$ 970.00
9.12	Each additional hour, 100 concurrent users	\$ 660.00
9.13	Each additional hour, 250 concurrent users	\$ 805.00
9.14	Each additional hour, 500 concurrent users	\$ 980.00
9.15	Each additional concurrent user	\$ 1.35
9.16	Additional 90 days of hosting and secure archiving	\$ 1,295.00
	Basic On-Demand Self-Published Streaming Audio Hosting Service Package	
12.1	First hour, 100 concurrent users	\$ 320.00
12.2	First hour, 250 concurrent users	\$ 400.00
12.3	First hour, 500 concurrent users	\$ 475.00
12.4	Each additional hour, 100 concurrent users	\$ 320.00
12.5	Each additional hour, 250 concurrent users	\$ 400.00
12.6	Each additional hour, 500 concurrent users	\$ 475.00
12.7	Each additional concurrent user	\$ 0.63
12.8	Additional 90 days of hosting and secure archiving	\$ 640.00
	Premium On-Demand Self-Published Streaming Audio Hosting Service Package	
12.9	First hour, 100 concurrent users	\$ 335.00
12.10	First hour, 250 concurrent users	\$ 415.00
12.11	First hour, 500 concurrent users	\$ 490.00
12.12	Each additional hour, 100 concurrent users	\$ 335.00
12.13	Each additional hour, 250 concurrent users	\$ 415.00
12.14	Each additional hour, 500 concurrent users	\$ 490.00
12.15	Each additional concurrent user	\$ 0.67
12.16	Additional 90 days of hosting and secure archiving	\$ 640.00
	Basic On-Demand Bidder-Assisted Streaming Video Hosting Service Package	
15.1	First hour, 100 concurrent users	\$ 1,150.00
15.2	First hour, 250 concurrent users	\$ 1,315.00
15.3	First hour, 500 concurrent users	\$ 1,475.00
15.4	Each additional hour, 100 concurrent users	\$ 1,150.00
15.5	Each additional hour, 250 concurrent users	\$ 1,315.00
15.6	Each additional hour, 500 concurrent users	\$ 1,475.00
15.7	Each additional concurrent user	\$ 1.25
15.8	Additional 90 days of hosting and secure archiving	\$ 1,780.00

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Req't No.	SERVICE NAME/Configurations	Cost
	archiving	
	Premium On-Demand Bidder-Assisted Streaming Video Hosting Service Package	
15.9	First hour, 100 concurrent users	\$ 1,210.00
15.10	First hour, 250 concurrent users	\$ 1,375.00
15.11	First hour, 500 concurrent users	\$ 1,535.00
15.12	Each additional hour, 100 concurrent users	\$ 1,210.00
15.13	Each additional hour, 250 concurrent users	\$ 1,375.00
15.14	Each additional hour, 500 concurrent users	\$ 1,535.00
15.15	Each additional concurrent user	\$ 1.35
15.16	Additional 90 days of hosting and secure archiving	\$ 1,840.00
	Basic On-Demand Bidder-Assisted Streaming Audio Hosting Service Package	
18.1	First hour, 100 concurrent users	\$ 830.00
18.2	First hour, 250 concurrent users	\$ 910.00
18.3	First hour, 500 concurrent users	\$ 990.00
18.4	Each additional hour, 100 concurrent users	\$ 830.00
18.5	Each additional hour, 250 concurrent users	\$ 910.00
18.6	Each additional hour, 500 concurrent users	\$ 990.00
18.7	Each additional concurrent user	\$ 0.63
18.8	Additional 90 days of hosting and secure archiving	\$ 1,150.00
	Premium On-Demand Bidder-Assisted Streaming Audio Hosting Service Package	
18.9	First hour, 100 concurrent users	\$ 865.00
18.10	First hour, 250 concurrent users	\$ 945.00
18.11	First hour, 500 concurrent users	\$ 1,025.00
18.12	Each additional hour, 100 concurrent users	\$ 865.00
18.13	Each additional hour, 250 concurrent users	\$ 945.00
18.14	Each additional hour, 500 concurrent users	\$ 1,025.00
18.15	Each additional concurrent user	\$ 0.65
18.16	Additional 90 days of hosting and secure archiving	\$ 1,150.00

SECTION VII**SERVICE OFFERINGS COST WORKSHEET****PART A.2 – OTHER MANDATORY SERVICE OFFERINGS**

Req't. No.	Service Name/Configurations	Cost Unit	Cost per Unit
19.	Event Planning and Production Services		
19.1	Video Webcast Event Planning and Production	Per Event	\$ 640.00
19.2	Audio Webcast Event Planning and Production	Per Event	\$ 640.00
19.3	Event Planning and Production Crew Member	Per Hour	\$ 64.00
19.4	Additional Customization and Branding	Per Hour	\$ 95.00
20.	Resource Provisioning and Operation Service		
20.2	1 camera with 2 crew members with capture	First day, up to 8 hours	\$ 1,600.00
20.3	2 cameras with 3 crew members with capture	First day, up to 8 hours	\$ 2,300.00
20.4	3 cameras with 4 crew members with capture	First day, up to 8 hours	\$ 2,950.00
20.5	1 camera with 2 crew members with capture	Each additional day	\$ 1,600.00
20.6	2 cameras with 3 crew members with capture	Each additional day	\$ 2,300.00
20.7	3 cameras with 4 crew members with capture	Each additional day	\$ 2,950.00
20.8	Audio equipment with technician	First day, up to 8 hours	\$ 445.00
20.9	Audio equipment with technician	Each additional day	\$ 445.00
20.10	Audio equipment	Each additional Board Member/participant	\$ 64.00
21.	Basic Signal Capture Service	Per Event	\$ 1,275.00
22.	Basic Onsite Audio/Video Stream Encoding Service	Per Event	\$ 1,275.00
23.	Basic Remote Audio/Video Encoding Service	Per Event	\$ 1,275.00
24.	Basic Compression/Signal Conversion Service	Per Event	\$ 1,275.00
25.	Near Real Time Editing Service		
25.2	Video Editing	Per Hour	\$ 95.00
25.3	Audio Editing	Per Hour	\$ 45.00
27.	Post Production Editing Service	Per Hour	\$ 95.00
28.	Help Desk Support Service		
28.1	Normal Business Hours 0800-1700 Monday – Friday	Per Hour	\$ -
28.2	Outside Normal Business Hours	Per Hour	\$ -
29.	Archiving to Moveable Media Service		
29.1	Basic Archiving to Moveable Media	Per Event	\$ 95.00
29.2	Audio CD	Each	\$ 95.00
29.3	Data CD	Each	\$ 95.00
29.4	DVD	Each	\$ 95.00
29.5	VCD	Each	\$ 95.00
29.6	Video DVD	Each	\$ 95.00

SECTION VII**SERVICE OFFERINGS COST WORKSHEET****PART B – DESIRABLE SERVICE OFFERINGS**

Req't. No.	Service Name/Configuration	Cost Unit	Cost per Unit
30.	Satellite, Broadcast Auxiliary Services (BAS) Radio Link, or Studio Transmission Link (STL) Service		
30.1	Basic Satellite, BAS Radio Link or STL	Per 8-hr day	\$ 10,000.00
30.2	SNG truck with downlink	Per 8-hr day	\$ 10,000.00
30.3	SNG truck with uplink	Per 8-hr day	\$ 10,000.00
30.4	STL truck	Per 8-hr day	\$ 10,000.00
30.5	BAS Radio Link	Per 8-hr day	\$ 10,000.00
30.6	Transponder time – analog	Per hour	\$ 1,150.00
30.7	Transponder time - digital	Per hour	\$ 1,525.00
31.	Hosted Copy of Unedited Live Feed		
31.1	"Clean" copy of live encoded audio or video	Each	\$ 380.00
31.2	Hosting for a minimum of 90 days	Per Event	\$ 890.00
32.	Secure Streaming Service	Per Event	\$ 1,275.00
33.	Digital Asset Management Service	Per Event	\$ 640.00
34.	Transcription/Translation Service		
34.1	English and Spanish	Per Hour	\$ 1,150.00
34.2	Other Languages (specify below)		
	34.2.1. French, German, Italian, Russian	Per Hour	\$ 1,300.00
	34.2.2. Portuguese, Danish, Dutch, Finnish, Hungarian, Polish, Swedish, Greek	Per Hour	\$ 1,600.00
	34.2.3. Japanese, Korean, Mandarin	Per Hour	\$ 1,600.00
	34.2.4. Hebrew, Turkish, Bosnian, Tagalog, Somali, Thai, Urdu	Per Hour	\$ 1,600.00
	34.2.5. Bahasa, Cantonese, Farsi, Hmong	Per Hour	\$ 1,600.00
35.	Enhanced Performance Data Service	Per Event	\$ 640.00
36.	Closed Captioning Service	Per Event	\$ 1,025.00
37.	Basic Interactive Services	Per Event	\$ 2,500.00
38.	Teleprompter Service	Per Event	\$ 640.00
39.	Video/Audio Backup of Live Event OnSite Service		
39.1	Basic Video/Audio Backup of Live Event Onsite	Per Event	\$ 127.50
39.2	Standard and micro audio cassette	Each	\$ 32.00
39.3	Audio CD	Each	\$ 95.00
39.4	DAT	Each	\$ 95.00
39.5	ADAT	Each	\$ 95.00
39.6	DVCAM	Each	\$ 95.00
39.7	DVCPRO	Each	\$ 95.00
39.8	Betacam SP	Each	\$ 95.00

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Req't. No.	Service Name/Configuration	Cost Unit	Cost per Unit
39.9	Digital Betacam	Each	\$ 95.00
39.10	S-VHS	Each	\$ 95.00
39.11	VCD/Video DVD	Each	\$ 95.00
39.12	Other	Each	\$ 95.00
40.	Portable DSNG/DENG Units Service	Each	\$ 250.00